

Appendix B1. Descriptive statistics per certification

Summary statistics	CAFE (n=81)	AAA (n=141)	RA/AAA (n=79)	4C (n=74)	Controls (n=237)
<i>Household characteristics</i>					
Female household head (dummy)	0.52	0.21	0.25	0	0.27
Age of household head (years)	53.79	51.91	55.76	56.62	53.48
Years of schooling of household head	5.67	4.47	3.77	5.04	4.86
Household size (number of people)	3.23	3.3	2.78	3.35	3.28
Full tenure (dummy)	0.96	0.94	0.94	0.93	0.95
Distance to market (minutes)	46.81	46.38	48.73	33.88	44.45
<i>Farm characteristics</i>					
Total farm area in hectares (ha)	5.68	4.09	4.65	2.88	4.70
Coffee area (ha)	3.24	2.00	2.63	2.4	3.00
Farm altitude (meters)	1,709.81	1,739.16	1,694.30	1,776.27	1,687.86
Productivity 2015 (kg dried parchment/ha)	1,635.46	1,438.02	1,451.90	1,668.49	1,604.12
Share of low quality coffee	0.29	0.35	0.39	0.11	0.25

Source: Authors' elaboration using survey data.

Appendix B2: Descriptive statistics per cooperative

Summary statistics (means)	A (n=319)	B (n=293)
<i>Household characteristics</i>		
Female household head (dummy)	0.32	0.17
Age of household head (years)	51	56
Years of schooling of household head	4.80	4.70
Household size (number of people)	3.10	3.30
Full tenure (dummy)	0.92	0.96
Distance to output market (minutes)	51.88	36.43
<i>Farm characteristics</i>		
Total farm area (hectares)	5.20	3.70
Coffee area (hectares)	2.70	2.60
Farm altitude (m)	1,713.41	1,714.33
Productivity 2015 (yields per hectare, kg)	1,440.30	1,686.40
Share of low quality coffee	0.43	0.13
Share of income from coffee	0.92	0.89
<i>Household income and poverty</i>		
Coffee gross margins per farm	1,728.74	3,657.97
Coffee gross margins per hectare	615.45	1,177.84
Revenue all sources per farm	7,960.92	10,174.35
Poverty Probability Index (PPI)	44.11	46.02
PPI probability of living under the national poverty line	30%	18%

Notes: Exchange rate used from Colombian pesos to US dollars: 2,734 (average exchange rate for the year 2015).