

Supplementary Materials

Appendix A: Tables

Appendix Table 1A: Number of SHGs, replication and original results

| | Baseline SHG Number (1) | Follow-up SHG Number (2) | Baseline AGK SHG Number (3) | Follow-up AGK SHG Number (4) |
|---|----------------------------|-----------------------------|--------------------------------|---------------------------------|
| Original intervention treatment assignment rule | | | | |
| Control | 12 | 12 | 12 | 12 |
| Credit | 12 | 12 | 12 | 12 |
| No Credit | 12 | 11 | 12 | 12 |
| Total | 36 | 35 | 36 | 36 |
| Updated intervention treatment assignment rule | | | | |
| Control | 12 | 12 | 12 | 12 |
| Credit | 13 | 12 | 12 | 12 |
| No Credit | 11 | 11 | 12 | 12 |
| Total | 36 | 35 | 36 | 36 |
| Follow-up intervention treatment assignment rule | | | | |
| Control | 14 | 13 | 12 | 12 |
| Credit | 11 | 11 | 12 | 12 |
| No Credit | 11 | 11 | 12 | 12 |
| Total | 36 | 35 | 36 | 36 |

Note: Replication study results are reported in columns 1 and 2. Original results are reported in columns 3 and 4.

Appendix Table 1B: SHGs and Observations by Assignment Rule

Appendix Table 2: Number of observations using 'updated' assignment, AGK table 2

| | Baseline Number of Observations (5) | Follow-up Number of Observations (6) | Total Number of Observations (7) | Baseline AGK Number of Observations (8) | Follow-up AGK Number of Observations (9) | Total AGK Number of Observations (10) |
|---|--|---|-------------------------------------|--|---|--|
| Original intervention treatment assignment rule | | | | | | |
| Control | 361 | 298 | 659 | 367 | 303 | 670 |
| Credit | 397 | 344 | 741 | 373 | 316 | 693 |
| No Credit | 352 | 306 | 658 | 377 | 337 | 714 |
| Total | 1110 | 948 | 2058 | 1117 | 956 | 2073 |
| Updated intervention treatment assignment rule | | | | | | |
| Control | 361 | 298 | 659 | 367 | 303 | 670 |
| Credit | 397 | 344 | 741 | 373 | 316 | 693 |
| No Credit | 352 | 306 | 658 | 377 | 337 | 714 |
| Total | 1110 | 948 | 2058 | 1117 | 956 | 2073 |
| Follow-up intervention treatment assignment rule | | | | | | |
| Control | 381 | 319 | 700 | 367 | 303 | 670 |
| Credit | 373 | 321 | 694 | 373 | 316 | 693 |
| No Credit | 356 | 308 | 664 | 377 | 337 | 714 |
| Total | 1110 | 948 | 2058 | 1117 | 956 | 2073 |

Note: Replication study results are reported in columns 5–7. Original paper observations vary by variable. We report the largest number of observations from each round of the original findings, as found in AGK appendix table 2.

reproduction

| | Baseline | | | | | Follow-up | | | | |
|---|----------|---------|-----------|--------|-----------|-----------|---------|-----------|--------|-----------|
| | All | Control | Treatment | Credit | No Credit | All | Control | Treatment | Credit | No Credit |
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| <i>Member</i> | | | | | | | | | | |
| Age of member | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Literacy | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Risk tolerance | 726 | 261 | 465 | 217 | 248 | 948 | 298 | 650 | 344 | 306 |
| Months as member in SHG | 726 | 261 | 465 | 217 | 248 | 948 | 298 | 650 | 344 | 306 |
| Member of SHG is an officer (1=yes) | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Deposit in a formal bank (1=yes) | 717 | 254 | 463 | 215 | 248 | 948 | 298 | 650 | 344 | 306 |
| Loan from formal institution (1=yes) | 726 | 261 | 465 | 217 | 248 | 948 | 298 | 650 | 344 | 306 |
| Logarithm of total annual household income | 707 | 255 | 452 | 214 | 238 | 874 | 290 | 584 | 331 | 253 |
| Number of household members | 722 | 260 | 462 | 215 | 247 | 948 | 298 | 650 | 344 | 306 |
| <i>Land</i> | | | | | | | | | | |
| Harvest yield per acre (in Ksh 100,000) | 726 | 261 | 465 | 217 | 248 | 920 | 290 | 630 | 329 | 301 |
| Proportion of land that is irrigated | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Total landholdings (Acres) | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Proportion of land devoted to cash crops | 1037 | 327 | 710 | 375 | 335 | 809 | 274 | 535 | 319 | 216 |
| <i>Production</i> | | | | | | | | | | |
| Grows export crop (1=yes) | 1037 | 327 | 710 | 375 | 335 | 945 | 297 | 648 | 343 | 305 |
| Sells to market (1=yes) | 726 | 261 | 465 | 217 | 248 | 948 | 298 | 650 | 344 | 306 |
| Used hired labour (1=yes) | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Uses machinery and/or animal force (1=yes) | 1110 | 361 | 749 | 397 | 352 | 948 | 298 | 650 | 344 | 306 |
| Value of harvested produce (in Ksh 1,000) | 699 | 242 | 457 | 212 | 245 | 948 | 298 | 650 | 344 | 306 |
| Production of French beans (in 1,000 kg) | 1037 | 327 | 710 | 375 | 335 | 945 | 297 | 648 | 343 | 305 |
| Production of baby corn (in kg) | 1037 | 327 | 710 | 375 | 335 | 945 | 297 | 648 | 343 | 305 |
| Total spent in marketing (in Ksh 1,000) | 726 | 261 | 465 | 217 | 248 | 948 | 298 | 650 | 344 | 306 |
| Use of inputs | 1037 | 327 | 710 | 375 | 335 | 809 | 274 | 535 | 319 | 216 |
| <i>Follow-up</i> | | | | | | | | | | |
| Proportions of respondents reached at follow-up | 0.85 | 0.83 | 0.87 | 0.87 | 0.87 | | | | | |

Appendix Table 3: Baseline summary statistics using ‘updated’ intervention treatment assignments, AGK table 2 reproduction

| | Means | | | p-Value on t-Test of Difference (2) and (3) (4) | Means | | p-Value on F-test for (5) and (6) (7) |
|--|--------------------|---------------------|--------------------|---|--------------------|--------------------|---------------------------------------|
| | All (1) | Control (2) | Treatment (3) | | Credit (5) | No Credit (6) | |
| <i>Member</i> | | | | | | | |
| Age of member | 42.32 (12.62) | 40.20 (12.46) | 43.34 (12.57) | 0.00*** | 43.19 (12.84) | 43.50 (12.28) | 0.00*** |
| Literacy | 0.91 (0.29) | 0.91 (0.29) | 0.91 (0.29) | 0.91 | 0.91 (0.29) | 0.91 (0.29) | 0.99 |
| Risk tolerance | 0.37 (0.42) | 0.37 (0.42) | 0.37 (0.42) | 0.85 | 0.36 (0.42) | 0.38 (0.43) | 0.89 |
| Months as member in SHG | 53.13 (40.07) | 58.33 (44.68) | 50.20 (36.96) | 0.01*** | 48.79 (33.37) | 51.44 (39.86) | 0.02** |
| Member of SHG is an officer (1=yes) | 0.14 (0.35) | 0.14 (0.34) | 0.14 (0.35) | 0.75 | 0.12 (0.33) | 0.17 (0.37) | 0.18 |
| Deposit in a formal bank (1=yes) | 0.70 (0.46) | 0.73 (0.45) | 0.69 (0.46) | 0.25 | 0.72 (0.45) | 0.66 (0.47) | 0.22 |
| Loan from formal institution (1=yes) | 0.04 (0.19) | 0.06 (0.23) | 0.03 (0.17) | 0.05** | 0.06 (0.23) | 0.00 (0.06) | 0.00*** |
| Logarithm of total annual household income | 3.53 (1.17) | 3.63 (1.16) | 3.47 (1.18) | 0.10* | 3.71 (1.15) | 3.27 (1.17) | 0.00*** |
| Number of household members | 4.59 (2.09) | 4.52 (2.10) | 4.63 (2.08) | 0.50 | 4.72 (2.24) | 4.56 (1.94) | 0.57 |
| <i>Land</i> | | | | | | | |
| Harvest yield per acre (in Ksh 100,000) | 1.02 (4.63) | 0.80 (6.02) | 1.15 (3.62) | 0.33 | 1.41 (4.98) | 0.92 (1.69) | 0.32 |
| Proportion of land that is irrigated | 0.37 (0.31) | 0.37 (0.29) | 0.36 (0.32) | 0.84 | 0.40 (0.32) | 0.32 (0.32) | 0.00*** |
| Total landholdings (Acres) | 2.13 (1.93) | 2.20 (1.91) | 2.09 (1.93) | 0.36 | 2.01 (1.94) | 2.18 (1.93) | 0.33 |
| Proportion of land devoted to cash crops | 0.53 (0.28) | 0.55 (0.28) | 0.51 (0.28) | 0.03** | 0.53 (0.26) | 0.50 (0.29) | 0.03** |
| <i>Production</i> | | | | | | | |
| Grows export crop (1=yes) | 0.48 (0.50) | 0.58 (0.49) | 0.44 (0.50) | 0.00*** | 0.49 (0.50) | 0.38 (0.49) | 0.00*** |
| Sells to market (1=yes) | 0.34 (0.47) | 0.36 (0.48) | 0.33 (0.47) | 0.53 | 0.29 (0.46) | 0.37 (0.48) | 0.23 |
| Used hired labour (1=yes) | 0.32 (0.47) | 0.32 (0.47) | 0.32 (0.47) | 0.88 | 0.34 (0.48) | 0.30 (0.46) | 0.48 |
| Uses machinery and/or animal force (1=yes) | 0.05 (0.21) | 0.07 (0.26) | 0.03 (0.18) | 0.00*** | 0.03 (0.18) | 0.03 (0.18) | 0.00*** |
| Value of harvested produce (in Ksh 1,000) | 201.18 (911.44) | 126.08 (1228.09) | 240.95 (685.51) | 0.11 | 278.30 (867.85) | 208.63 (473.97) | 0.20 |
| Production of French beans (in 1,000 kg) | 0.75 (5.55) | 0.54 (1.20) | 0.85 (6.66) | 0.40 | 0.74 (3.60) | 0.98 (8.92) | 0.59 |
| Production of baby corn (in kg) | 4.10 (94.60) | 10.70 (167.01) | 1.06 (14.95) | 0.13 | 1.20 (13.56) | 0.90 (16.39) | 0.31 |
| Total spent in marketing (in Ksh 1,000) | 1.30 (5.95) | 0.88 (3.64) | 1.53 (6.91) | 0.16 | 1.75 (7.89) | 1.34 (5.95) | 0.28 |
| Use of Inputs | 0.98 (0.15) | 0.98 (0.12) | 0.97 (0.17) | 0.21 | 0.97 (0.17) | 0.97 (0.16) | 0.45 |

Appendix Table 4: Intervention participation factors, AGK table 3 reproduction

| | OLS | | | Probit | | | | |
|--|------------|---------------|------------------|------------|------------|---------------|------------------|------------|
| | All (1) | Credit (2) | No Credit (3) | All (4) | All (5) | Credit (6) | No Credit (7) | All (8) |
| Treatment group included credit | 0.125 | | | 0.125 | 0.385 | | | 0.125 |
| | [0.079] | | | [0.080] | [0.227]* | | | [0.070]* |
| <i>Member</i> | | | | | | | | |
| Age of member | 0.002 | 0.003 | 0.001 | 0.002 | 0.005 | 0.003 | 0.001 | 0.002 |
| | [0.002] | [0.004] | [0.002] | [0.002] | [0.007] | [0.004] | [0.002] | [0.002] |
| Literacy | 0.025 | 0.090 | -0.031 | 0.018 | 0.090 | 0.095 | -0.033 | 0.020 |
| | [0.059] | [0.130] | [0.045] | [0.061] | [0.185] | [0.120] | [0.049] | [0.062] |
| Risk tolerance | -0.063 | -0.048 | -0.080 | -0.063 | -0.224 | -0.046 | -0.095 | -0.073 |
| | [0.055] | [0.078] | [0.088] | [0.055] | [0.169] | [0.077] | [0.085] | [0.053] |
| Months as member in SHG | 0.001 | 0.002 | -0.000 | 0.001 | 0.002 | 0.002 | -0.000 | 0.001 |
| | [0.001] | [0.001] | [0.001] | [0.001] | [0.003] | [0.001] | [0.001] | [0.001] |
| Member of SHG is an officer (1=yes) | 0.291 | 0.317 | 0.224 | 0.295 | 0.830 | 0.302 | 0.196 | 0.270 |
| | [0.066]*** | [0.100]*** | [0.086]** | [0.064]*** | [0.172]*** | [0.084]*** | [0.057]*** | [0.049]*** |
| Deposit in a formal bank (1=yes) | 0.039 | 0.068 | 0.026 | 0.035 | 0.141 | 0.071 | 0.035 | 0.043 |
| | [0.041] | [0.082] | [0.029] | [0.042] | [0.123] | [0.080] | [0.029] | [0.041] |
| Log of total annual household income | 0.016 | -0.008 | 0.033 | 0.126 | 0.054 | -0.010 | 0.037 | 0.158 |
| | [0.025] | [0.048] | [0.016]* | [0.082] | [0.075] | [0.044] | [0.016]** | [0.106] |
| Log of total annual household income squared | | | | -0.016 | | | | -0.020 |
| | | | | [0.011] | | | | [0.013] |
| Number of household members | 0.027 | 0.030 | 0.021 | 0.028 | 0.084 | 0.030 | 0.022 | 0.028 |
| | [0.009]*** | [0.017] | [0.006]*** | [0.010]*** | [0.029]*** | [0.017]* | [0.005]*** | [0.009]*** |
| <i>Land</i> | | | | | | | | |
| Harvest yield per acre (in Ksh 100,000) | -0.004 | -0.006 | 0.003 | -0.004 | -0.012 | -0.007 | 0.004 | -0.004 |
| | [0.004] | [0.003]* | [0.029] | [0.005] | [0.017] | [0.006] | [0.024] | [0.005] |
| Proportion of land that is irrigated | 0.105 | 0.101 | 0.135 | 0.110 | 0.334 | 0.087 | 0.130 | 0.110 |
| | [0.081] | [0.151] | [0.084] | [0.079] | [0.238] | [0.144] | [0.067]* | [0.074] |
| Total landholdings (acres) | 0.012 | -0.008 | 0.026 | 0.014 | 0.037 | -0.008 | 0.022 | 0.014 |
| | [0.012] | [0.019] | [0.011]** | [0.013] | [0.034] | [0.018] | [0.010]** | [0.012] |
| <i>Production</i> | | | | | | | | |
| Grows export crops (1=yes) | 0.107 | 0.060 | 0.136 | 0.099 | 0.331 | 0.064 | 0.122 | 0.097 |
| | [0.060]* | [0.135] | [0.029]*** | [0.061] | [0.181]* | [0.128] | [0.025]*** | [0.058]* |
| Sells to market (1=yes) | -0.128 | -0.155 | -0.106 | -0.131 | -0.420 | -0.157 | -0.108 | -0.139 |
| | [0.045]*** | [0.078]* | [0.043]** | [0.045]*** | [0.138]*** | [0.074]** | [0.039]*** | [0.042]*** |
| Uses hired labour (1=yes) | -0.056 | -0.078 | -0.015 | -0.059 | -0.171 | -0.081 | -0.018 | -0.059 |
| | [0.057] | [0.088] | [0.092] | [0.057] | [0.168] | [0.084] | [0.087] | [0.056] |
| Uses machinery and/or animal force (1=yes) | -0.164 | -0.176 | -0.091 | -0.169 | -0.534 | -0.172 | -0.104 | -0.181 |
| | [0.097] | [0.120] | [0.095] | [0.096]* | [0.332] | [0.137] | [0.108] | [0.105]* |
| Mean dependent variable | 0.351 | 0.445 | 0.270 | 0.351 | 0.351 | 1.000 | 0.000 | 0.538 |
| Number of observations | 433 | 200 | 233 | 433 | 433 | 200 | 233 | 433 |
| R-squared | 0.158 | 0.138 | 0.167 | 0.162 | | | | |

Appendix Table 5: OLS intervention impacts, AGK table 4 reproduction

| | Export Crop (1) | Proportion of Land Devoted to Cash Crops (2) | Use of Inputs (3) | Production of French Beans (1,000 kg) (4) | Production of Baby Corn (kg) (5) | Value of Harvested Produce (in Ksh 1,000) (6) | Total Spent in Marketing (7) | Logarithm of Household Income (8) | Loan from Formal Institutions (9) | Deposit in Formal Institutions (10) |
|----------------------------|--------------------|---|----------------------|--|-------------------------------------|--|---------------------------------|--------------------------------------|--------------------------------------|--|
| Post | -0.005 | -0.096 | 0.009 | 0.345 | 21.455 | -92.039 | 0.801 | -0.253 | -0.047 | 0.075 |
| | [0.053] | [0.014]*** | [0.013] | [1.473] | [19.496] | [114.018] | [0.791] | [0.099]** | [0.017]** | [0.032]** |
| Post x Treatment | 0.246 | 0.061 | 0.014 | 2.232 | 86.465 | 138.950 | -1.825 | 0.176 | 0.032 | 0.082 |
| | [0.067]*** | [0.017]*** | [0.016] | [2.867] | [41.947]** | [229.956] | [0.943]* | [0.113] | [0.020] | [0.038]** |
| Number of observations | 1983 | 1847 | 1847 | 1983 | 1983 | 1647 | 1674 | 1581 | 1674 | 1665 |
| R-squared | 0.20 | 0.16 | 0.05 | 0.03 | 0.02 | 0.03 | 0.03 | 0.16 | 0.05 | 0.15 |
| Mean of dependent variable | 0.563 | 0.515 | 0.985 | 2.034 | 43.872 | 228.535 | 1.053 | 3.498 | 0.027 | 0.789 |

Note: As mentioned in the text, we did not replicate the IV portion of the results reported in the original publication.

Appendix Table 6: OLS intervention impact by treatment arm, AGK table 5 reproduction

| | Export Crop | Proportion of Land Devoted to Cash Crops | Use of Inputs | Production of French Beans (in 1,000 kg) | Production of Baby Corn (in kg) | Value of Harvested Produce (in Ksh 1,000) | Total Spent in Marketing (in Ksh 1,000) | Logarithm of Household Income | Loan from Formal Institutions | Deposit in Formal Institutions |
|---|-------------|--|---------------|--|---------------------------------|---|---|-------------------------------|-------------------------------|--------------------------------|
| Post | -0.005 | -0.096 | 0.009 | 0.334 | 21.591 | -89.598 | 0.801 | -0.253 | -0.047 | 0.075 |
| | [0.053] | [0.014]*** | [0.013] | [1.476] | [19.464] | [113.408] | [0.792] | [0.099]** | [0.017]*** | [0.032]** |
| Post X credit | 0.228 | 0.078 | 0.020 | -1.172 | 127.722 | 374.234 | -1.903 | 0.107 | 0.014 | 0.078 |
| | [0.067]*** | [0.020]*** | [0.018] | [1.138] | [67.326]* | [386.552] | [1.173] | [0.114] | [0.027] | [0.046]* |
| Post X no credit | 0.266 | 0.038 | 0.006 | 6.059 | 40.080 | -87.675 | -1.748 | 0.250 | 0.050 | 0.085 |
| | [0.092]** | [0.024] | [0.018] | [5.472] | [27.441] | [106.579] | [0.880]* | [0.133]* | [0.019]** | [0.039]** |
| Number of observations | 1983 | 1847 | 1847 | 1983 | 1983 | 1647 | 1674 | 1581 | 1674 | 1665 |
| R-squared | 0.20 | 0.16 | 0.06 | 0.03 | 0.02 | 0.03 | 0.03 | 0.16 | 0.05 | 0.15 |
| <i>p-value of F-test post x credit = post x no credit</i> | 0.657 | 0.145 | 0.465 | 0.185 | 0.199 | 0.197 | 0.857 | 0.181 | 0.103 | 0.878 |

Note: As mentioned in the text, we did not replicate the IV portion of the results reported in the original publication.

Appendix Table 7A: Intervention impact by production OLS, AGK table 6 reproduction

| Grows Export Crops at Baseline | Proportion of Land Devoted to Cash Crops | | Use of Inputs | | Production of French Beans (1,000 kg) | | Production of Baby Corn (kg) | |
|--------------------------------|--|------------|---------------|---------|---------------------------------------|---------|------------------------------|-----------|
| | Yes (1) | No (2) | Yes (3) | No (4) | Yes (5) | No (6) | Yes (7) | No (8) |
| Post | -0.117 | -0.059 | -0.006 | 0.032 | 1.514 | -1.569 | 13.235 | 40.277 |
| | [0.020]*** | [0.022]** | [0.007] | [0.029] | [1.849] | [2.426] | [19.918] | [23.447]* |
| Post x Treat | -0.016 | 0.104 | 0.008 | 0.007 | -2.229 | 6.427 | 150.759 | 30.338 |
| | [0.029] | [0.029]*** | [0.006] | [0.031] | [1.958] | [4.825] | [84.862]* | [33.668] |
| Number of observations | 895 | 940 | 896 | 939 | 957 | 1014 | 957 | 1014 |
| R-squared | 0.19 | 0.15 | 0.04 | 0.09 | 0.05 | 0.04 | 0.03 | 0.05 |
| Mean dependent variable | 0.601 | 0.432 | 0.998 | 0.973 | 1.593 | 2.471 | 58.274 | 29.971 |

Appendix Table 7B: Intervention impact by production OLS, AGK table 6 reproduction

| Grows Export Crops at Baseline | Value of Harvested Produce (in Ksh 1,000) | | Total Spent in Marketing (in Ksh 1,000) | | Logarithm of Household Income | | Loan from Formal Institutions | | Deposit in Formal Institutions | |
|--------------------------------|---|-----------|---|---------|-------------------------------|-----------|-------------------------------|---------|--------------------------------|---------|
| | Yes (9) | No (10) | Yes (11) | No (12) | Yes (13) | No (14) | Yes (15) | No (16) | Yes (17) | No (18) |
| Post | 19.088 | -242.484 | 0.698 | 1.512 | -0.143 | -0.364 | -0.067 | -0.005 | 0.074 | 0.085 |
| | [142.153] | [212.881] | [0.966] | [2.112] | [0.093] | [0.223] | [0.016]*** | [0.030] | [0.032]** | [0.063] |
| Post x Treat | -107.578 | 461.017 | -2.037 | -2.270 | -0.077 | 0.494 | 0.042 | -0.006 | 0.045 | 0.116 |
| | [224.379] | [506.278] | [1.132]* | [2.481] | [0.133] | [0.234]** | [0.021]* | [0.032] | [0.048] | [0.069] |
| Number of observations | 856 | 779 | 883 | 779 | 842 | 727 | 883 | 779 | 875 | 778 |
| R-squared | 0.04 | 0.07 | 0.03 | 0.08 | 0.16 | 0.2 | 0.06 | 0.08 | 0.14 | 0.21 |
| Mean dependent variable | 221.453 | 239.833 | 1.085 | 1.006 | 3.603 | 3.374 | 0.027 | 0.026 | 0.803 | 0.772 |

Note: As mentioned in the text, we did not replicate the IV portion of the results reported in the original publication.

Appendix Table 8A: Intervention impact by production history and arm OLS, AGK table 7 reproduction

| | Proportion of Land Devoted to Cash Crops | | Use of Inputs | | Production of French Beans (1,000 kg) | | Production of Baby Corn (kg) | | Value of Harvested Produce (in Ksh 1,000) | |
|---|--|---------------------|-------------------|-------------------|---------------------------------------|-------------------|------------------------------|---------------------|---|------------------------|
| | Yes (1) | No (2) | Yes (3) | No (4) | Yes (7) | No (8) | Yes (9) | No (10) | Yes (11) | No (12) |
| Grows Export Crops at Baseline | | | | | | | | | | |
| Post | -0.117 [0.020]*** | -0.059 [0.022]** | -0.006 [0.007] | 0.032 [0.029] | 1.516 [1.850] | -1.547 [2.405] | 13.632 [19.942] | 40.193 [23.342]* | 20.499 [142.268] | -231.456 [202.335] |
| Post x Credit | -0.009 [0.032] | 0.141 [0.033]*** | 0.011 [0.008] | 0.018 [0.035] | -1.957 [1.835] | -0.005 [0.595] | 206.118 [134.582] | 55.416 [57.241] | -6.891 [329.242] | 1042.071 [1130.266] |
| Post x No Credit | -0.026 [0.046] | 0.060 [0.034]* | 0.005 [0.006] | -0.005 [0.034] | -2.603 [2.603] | 12.559 [8.864] | 74.770 [48.691] | 6.427 [25.080] | -241.193 [162.033] | 86.350 [118.288] |
| Number of observations | 895 | 940 | 896 | 939 | 957 | 1014 | 957 | 1014 | 856 | 779 |
| R-squared | 0.19 | 0.16 | 0.04 | 0.09 | 0.05 | 0.04 | 0.04 | 0.05 | 0.04 | 0.07 |
| Mean dependent variable | 0.601 | 0.432 | 0.998 | 0.973 | 1.593 | 2.471 | 58.274 | 29.971 | 221.453 | 239.833 |
| <i>p-value of F-test post x credit = post x no credit</i> | 0.735 | 0.038 | 0.298 | 0.438 | 0.745 | 0.156 | 0.356 | 0.395 | 0.461 | 0.370 |

Appendix Table 8B: Intervention impact by production history and arm OLS, AGK table 7 reproduction

| | Total Spent in Marketing (in Ksh 1,000) | | Logarithm of Household Income | | Loan from Formal Institutions | | Deposit in Formal Institutions | |
|---|---|-------------------|-------------------------------|--------------------|-------------------------------|-------------------|--------------------------------|--------------------|
| | Yes (13) | No (14) | Yes (15) | No (16) | Yes (17) | No (18) | Yes (19) | No (20) |
| Grows Export Crops at Baseline | | | | | | | | |
| Post | 0.698 [0.967] | 1.515 [2.113] | -0.143 [0.093] | -0.366 [0.224] | -0.067 [0.016]*** | -0.005 [0.030] | 0.073 [0.032]** | 0.086 [0.063] |
| Post x Credit | -2.061 [1.317] | -2.096 [2.848] | -0.062 [0.135] | 0.330 [0.247] | 0.027 [0.027] | -0.035 [0.037] | 0.010 [0.061] | 0.171 [0.070]** |
| Post x No Credit | -2.006 [1.166]* | -2.382 [2.371] | -0.099 [0.204] | 0.620 [0.250]** | 0.062 [0.020]*** | 0.013 [0.031] | 0.092 [0.052]* | 0.081 [0.073] |
| Number of observations | 883 | 779 | 842 | 727 | 883 | 779 | 875 | 778 |
| R-squared | 0.03 | 0.08 | 0.16 | 0.2 | 0.07 | 0.09 | 0.14 | 0.22 |
| Mean dependent variable | 1.085 | 1.006 | 3.603 | 3.374 | 0.027 | 0.026 | 0.803 | 0.772 |
| <i>p-value of F-test post x credit = post x no credit</i> | 0.960 | 0.834 | 0.858 | 0.059 | 0.147 | 0.072 | 0.218 | 0.112 |

Note: As mentioned in the text, we did not replicate the IV portion of the results reported in the original publication.

Appendix Table 9: Intervention impact on prices OLS, AGK table 8 reproduction

| | All Crops | | French Beans | | Bananas | | Maize (dry) | | Beans | | Coffee | |
|---|------------|---------|--------------|----------|-----------|-----------|-------------|--------|--------|--------|---------|--------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| Post | 5.58 | 5.21 | -5.87 | -5.87 | -2.32 | -2.33 | -0.12 | -0.13 | 0.14 | 0.14 | 0.88 | 0.87 |
| | [14.62] | [14.68] | [2.80]** | [2.80]** | [0.64]*** | [0.64]*** | [0.08] | [0.09] | [0.33] | [0.33] | [0.75] | [0.75] |
| Treatment x | -21.48 | | -5.34 | | -0.34 | | 0.09 | | -0.31 | | -1.78 | |
| post | [14.64] | | [3.06]* | | [0.30] | | [0.20] | | [0.34] | | [1.19] | |
| Credit x | -39.37 | | -5.24 | | -0.58 | | -0.09 | | -0.36 | | -1.35 | |
| post | [12.36]*** | | [3.20] | | [0.26]** | | [0.09] | | [0.38] | | [1.35] | |
| No Credit x | 5.80 | | -5.55 | | 0.00 | | 0.30 | | -0.25 | | -2.49 | |
| post | [21.83] | | [4.27] | | [0.55] | | [0.39] | | [0.36] | | [1.29]* | |
| Observations | 1373 | 1373 | 729 | 729 | 690 | 690 | 324 | 324 | 265 | 265 | 858 | 858 |
| R-squared | 0.03 | 0.04 | 0.05 | 0.05 | 0.05 | 0.05 | 0.03 | 0.04 | 0.07 | 0.07 | 0.05 | 0.06 |
| Mean dependent variable | 46.30 | 46.30 | 18.50 | 18.50 | 1.86 | 1.86 | 0.19 | 0.19 | 0.42 | 0.42 | 4.88 | 4.88 |
| <i>p-value of test post x credit = post x no credit</i> | 0.02 | | 0.94 | | 0.30 | | 0.34 | | 0.74 | | 0.38 | |

Note: As mentioned in the text, we did not replicate the IV portion of the results reported in the original publication.